



Comparing Costs of Onsite Best Management Practices to Nutrient Credits for Stormwater Management: A Case Study in Virginia

Journal:	<i>Journal of the American Water Resources Association</i>
Manuscript ID	JAWRA-16-0010-P.R2
Manuscript Type:	Technical Paper
Date Submitted by the Author:	n/a
Complete List of Authors:	Nobles, Alicia; University of Virginia, Department of Civil and Environmental Engineering Goodall, Jonathan; University of Virginia, Department of Civil and Environmental Engineering Fitch, G.; Virginia Transportation Research Council
Key Terms:	storm water management < WATER RESOURCES MANAGEMENT, best management practices (BMP-s) < WATER RESOURCES MANAGEMENT, nutrients < WATER QUALITY, water resource economics < ECONOMICS

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1 **Comparing Costs of Onsite Best Management Practices to Nutrient Credits for**
2 **Stormwater Management: A Case Study in Virginia**

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9 ABSTRACT: Best Management Practices (BMPs) are widely used to mitigate impacts of
10 increased impervious surfaces on stormwater runoff. However, there is limited detailed
11 and up-to-date information available on the cost of designing, constructing, and
12 maintaining BMPs over their lifetime. The objective of this study is to analyze BMPs
13 recently constructed by the Virginia Department of Transportation (VDOT) to quantify
14 their total cost per pound of phosphorus removed annually. A motivating factor for the
15 study is recent changes to regulatory guidelines in Virginia that allow for full or partial
16 substitution of purchased nutrient credits in lieu of constructing onsite BMPs to achieve
17 compliance with stormwater quality regulations. Results of the analysis of nine BMPs
18 found that their cost ranged from \$20,100 to \$74,900, in 2014 dollars, per pound
19 (\$44,313 to \$165,126 per kilogram) of phosphorus removed. Based on these results and
20 assuming current credit prices procured by VDOT, purchasing nutrient credits is a cost
21 effective option for the agency, especially when factoring in the cost of additional right-
22 of-way for the BMP. Based on this finding, we expect compliance with stormwater
23 quality regulations through credit purchases to become more widely used in Virginia.
24 Moving forward, we suggest more direct tracking of BMP costs to support comparisons
25 between BMP costs across a range of types and conditions to credit purchases for
26 meeting stormwater regulations.

27 KEY TERMS: storm water management, best management practices, nutrients, water
28 resource economics, stormwater control measures costs, nutrient credits, transportation
29 projects

1 INTRODUCTION

2 Impervious surfaces including streets and roads increase direct runoff from
3 precipitation events and this increased runoff can have negative effects including
4 flooding, erosion of banks and stream beds, and increased pollutant loading to
5 waterbodies (Arnold and Gibbons, 1996). Regulatory requirements for management of
6 stormwater quality (e.g., removing urban pollutants) and quantity (e.g., reducing pulses
7 and volumes) are established by state and local governments including the
8 Commonwealth of Virginia, the focus area of this study, to mitigate degradation of
9 surface waters due to increased impervious surfaces and general construction activities.
10 These requirements apply both during the construction stage, when using temporary
11 stormwater management measures, and the post-construction stage, when using long-
12 term stormwater management measures (U.S. Environmental Protection Agency
13 (USEPA), 1999; Virginia Department of Conservation and Recreation (VADCR), 2011).

14 Traditionally, long-term stormwater management measures have focused on Best
15 Management Practices (BMPs), also known as stormwater control measures, that are
16 constructed onsite with the capacity to temporarily hold and treat stormwater runoff
17 (Thurston, 2012). The Virginia Department of Transportation (VDOT) constructed over
18 1,300 BMPs for long-term management of stormwater for roadway development projects
19 from 1977 to 2014. The majority of these BMPs were extended detention basins (91.9%
20 of the total number of BMPs) but also include manufactured BMPs (3.8%), enhanced
21 extended detention basins (1.8%), retention basins (1.4%), grass swales (0.4%),
22 bioretention filters (0.4%), bioretention basins (0.2%), an infiltration basin (<0.1%), and
23 a sand filter (<0.1%).

1 These BMPs represent a significant cost to taxpayers, however the exact cost is
2 difficult to quantify. There has been past research on determining the lifetime cost of
3 BMPs, largely looking at the expense for state DOTs. Weiss et al. (2011, 2007)
4 summarized this past research into confidence intervals of BMP costs that include results
5 from a variety of sources (American Society of Civil Engineering (ASCE), 2014; Brown
6 and Schueler, 1997; California Department of Transportation (Caltrans), 2004;
7 Southeastern Wisconsin Regional Planning Commission (SWRPC), 1991). These
8 estimates were generated through a variety of means, but most often they were obtained
9 through surveys rather than actual construction data. Caltrans (2004) is an exception in
10 that the department did include cost data for actual constructed BMPs, but these were for
11 retrofit projects, which are known to be more expensive (Abbasi and Koskelo, 2013).

12 Our study contributes needed information on actual costs of constructed BMPs
13 obtained through detailed analysis of construction plans and databases maintained by
14 VDOT. For VDOT and other DOTs in the US, BMP costs are typically not tracked
15 separately of other project costs (Abbasi and Koskelo, 2013). For VDOT, we found that
16 cost details are available in project documents, but one must go through a process of
17 separating stormwater management related costs from other project construction costs in
18 order to determine the total cost of stormwater infrastructure for a given project.
19 Furthermore, the required data is spread across different databases maintained by the
20 agency, requiring further work to track and compile actual cost data. We completed this
21 tedious process and compare our cost estimates to the BMP cost confidence intervals
22 reported in Weiss et al. (2011, 2007) in the Results and Discussion section.

1 One important motivation for accurately quantifying BMP cost is recent
2 regulatory changes in Virginia that allow for compliance with post-construction
3 stormwater quality regulations to be achieved through the purchase of nutrient credits
4 (VADCR, 2011). While past regulatory guidelines required stormwater quality to be
5 managed using onsite measures, there are now options in Virginia for achieving
6 compliance with stormwater quality regulations through substituting nutrient credits.
7 Banks are being established by third party organizations and offer nutrient credits for
8 purchase to organizations like VDOT. For VDOT, purchasing nutrient credits to comply
9 with the required post-construction stormwater quality regulations in lieu of constructing
10 onsite BMPs may offer a more cost-effective means of achieving stormwater compliance.
11 However, with limited data on BMP costs, it is difficult to decide between purchasing
12 credits and constructing onsite BMPs.

13 To address this research need, we used data from actual BMPs constructed by
14 VDOT to separate out and estimate their total lifetime costs. We determined a lifetime
15 (assumed to be 20 years) cost for the BMPs by taking into account pre-construction costs,
16 purchases of right of way (ROW), construction costs, and routine operations and
17 maintenance (O&M) costs. We limited our study to BMPs that were constructed within
18 10 years from the start of this study and for stormwater quality regulations only (i.e., the
19 BMP would not have been required if considering only stormwater quantity regulations)
20 so that we could estimate cost effectiveness in terms of the cost to remove a pound of
21 phosphorus annually, the nutrient targeted in stormwater regulations for the region where
22 the BMPs were constructed. These cost effectiveness values allowed us to compare our

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1 BMP costs to current prices procured by VDOT for purchasing nutrient credits from
2 third-party banks.

3 **Background on Nutrient Credits in Virginia**

4 Nutrient credits, defined as the annual calendar year reduction in nutrients beyond
5 the established regulatory baselines (Va Code Ann., 2015), are generated through BMP
6 enhancements or land conversion. For example, the majority of the currently available
7 nutrient credits were generated from conversion of agricultural land to forested land for
8 perpetuity (VADEQ, 2016). Nutrient credits, as well as stormwater quality regulations
9 (i.e., required nutrient reductions), are expressed in pounds of phosphorus removed
10 annually because the Virginia Department of Environmental Quality (VA DEQ)
11 considers phosphorus a “keystone” pollutant exhibiting some characteristics of both
12 particulate and soluble pollutants, making it an indicator of urban pollutants in general
13 (VADCR, 2011). Nutrient credits are managed through third-party banks and banks are
14 required to document the associated ratio of nitrogen (Va Code Ann., 2015).

15 Full or partial substitution of nutrient credits may be used to achieve compliance
16 with post-construction stormwater quality regulations provided that the site is in
17 compliance with stormwater quantity regulations and substitution of credits does not
18 violate, if in place, more stringent local stormwater management ordinances to prevent
19 further degradation of localized areas of impaired water quality or water resources.
20 Nutrient credits are perpetual (i.e., credits are purchased once and last a lifetime),
21 substituted at a 1:1 ratio (i.e., one pound of required post-construction stormwater

1 pollutant reduction is equivalent to one pound of nutrient credit), and are available in
2 fractional increments (Va Code Ann., 2015).

3 Nutrient credits may be substituted to achieve compliance with stormwater quality
4 regulations under the following three scenarios: (1) less than 5 acres (20,234 m²) of land
5 are disturbed; (2) the post-construction phosphorus removal requirement is less than 10
6 pounds (4.5 kg) per year; or (3) at least 75% of the required post-construction phosphorus
7 removal can be achieved using onsite BMPs, but full compliance with stormwater quality
8 regulations cannot practicably be met onsite. In order for nutrient credits to be eligible for
9 substitution, credits must be generated within the same or adjacent 8-digit U.S.
10 Geological Survey (USGS) hydrologic unit code (HUC). If no nutrient credits are
11 available in the same or adjacent 8-digit USGS HUC, a credit generated in the same
12 tributary (i.e., river basin) may be considered for eligibility by the VA DEQ, however,
13 credits generated in a tributary outside of the site are ineligible (Va Code Ann., 2015).

14 This study focuses on sites that fall under scenario 2 where 100% of the stormwater
15 quality regulations (i.e., required nutrient reduction) can be substituted with credits.

16 These sites are in compliance with stormwater quantity regulations and, therefore, the
17 constructed BMPs are only used to achieve compliance with stormwater quality
18 regulations.

19 **MATERIALS AND METHODS**

20 **Data**

21 A database of over 1,300 stormwater BMPs constructed in Virginia from 1977 to
22 2014 was provided by VDOT. The database included details for each BMP such as type,

1 date installed, location (coordinates and Virginia Department of Conservation and
2 Recreation 6th order HUCs), and treatment purpose (stormwater quality or quantity). The
3 BMP coordinates were mapped in a geographic information system (GIS) and the
4 location was compared to the VA DCR 6th order HUC listed in the database and 12-digit
5 (6th order) HUC boundaries obtained from the USGS (USGS, 2014) to ensure accuracy
6 of the BMP location. In addition to the BMP database, VDOT also provided construction
7 site plans, a database of construction materials with associated costs (including labor),
8 and ROW parcel sizes with associated land costs pertaining to these projects.

9 Due to the difficulty in obtaining, analyzing, and deciphering available data to
10 determine BMP costs, we limited our study to include nine BMPs built across three
11 different projects to achieve compliance with stormwater quality regulations (see Figure
12 1 for project locations and Table 1 for the BMP properties). Project Number (PN) 0095-
13 016-111 C501 was completed in 2008 in Caroline County and focused on relocating
14 Route 652. The project included construction of three extended detention basins (BMP
15 IDs 1- 3 in Table 1). PN 0066-076-113 C501 was completed in 2006 and focused on
16 improving I-66 by widening approximately 3.3 miles of high-occupancy-vehicle lanes in
17 Prince William County. The project included construction of four extended detention
18 basins in 2006 (BMP IDs 4-7 in Table 1). PN 0066-076-113 C506 focused on
19 reconstruction of an interchange for I-66 in Prince William County. The project included
20 construction of an enhanced extended detention basin in 2004 and sand filter in 2005
21 (BMP IDs 8 and 9 in Table 1).

22 The selected BMPs were constructed from 2004 to 2006 and include different
23 BMP types and sizes reflective of VDOT's previous stormwater quality management

1 practices. Seven of the nine BMPs (BMPs 1-7) were extended detention basins which are
2 the most dominant BMP used in the past by VDOT for management of stormwater
3 quality (92% [N=1202] of BMPs). The two other BMPs, an enhanced extended detention
4 basin and sand filter (BMPs 8 and 9), were constructed much less frequently (N=24 and
5 N=1, respectively) and selected for comparison based on availability of information in
6 four separate databases maintained by VDOT (i.e., BMP details, construction site plans,
7 construction material costs, and ROW parcel sizes). For eight of the nine BMPs analyzed,
8 credits could have been purchased under scenario 2, that is substitution of nutrient credits
9 to comply with 100% of the stormwater quality regulations. This is because the BMP's
10 post-construction phosphorus reduction requirement was less than 10 pounds (4.5 kg) per
11 year (Va. Code Ann., 2015). One of the BMPs analyzed, BMP 7, would not have
12 qualified for a 100% substitution under current regulations due to the fact its post-
13 construction phosphorus control requirement exceeded 10 pounds (4.5 kg) per year. It
14 would have, however, qualified under scenario 3 for 25% of its required phosphorus
15 reduction to be met offsite provided that 75% reduction could be achieved through onsite
16 controls. To simplify the comparison of BMP costs to nutrient credit prices, we excluded
17 BMP 7 from this portion of the analysis so that only BMPs that qualify for 100%
18 substitution are included in the nutrient credit price comparison.

19 **Cost Estimates**

20 Components of a BMP total cost can include pre-construction, construction,
21 ROW, routine annual O&M, non-routine O&M, and demolition and disposal at the end of
22 the BMP's useful life (Arika et al., 2006; Sample et al., 2003). In this study we limited

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3 1 BMP cost to include only pre-construction, construction, ROW, and routine annual
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5 2 O&M. Non-routine O&M and end-of-life costs were assumed to be insignificant relative
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8 3 to the other costs.
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10 4 *Pre-Construction Costs*

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13 5 Pre-construction costs include design, permitting, planning, and contingency
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15 6 costs. These costs have been estimated to range between 10% and 40% as the ratio of
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17 7 pre-construction costs to construction costs (King and Hagan, 2011) with two studies
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19 8 suggesting 32% (Arika et al., 2006; Brown and Schueler, 1997) and another study
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21 9 suggesting a ratio of 25% (Wiegand et al., 1986). Based on these prior studies and given
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23 10 that pre-construction costs were not available for the BMPs analyzed in this study, pre-
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25 11 construction costs were assumed to be 32% of construction costs.
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31 12 *Construction Costs*

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33 13 Construction costs for stormwater management are not readily available or
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35 14 tracked on their own by VDOT. It was possible, however, to estimate construction costs
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37 15 by manually reviewing archived construction plans for each of the nine BMPs. VDOT
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39 16 maintains a database that includes past construction plans. Within this database, we
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41 17 identified a stormwater control plan for the three construction projects analyzed in this
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43 18 study. This stormwater control plan listed in detail the materials required for the
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45 19 construction of each BMP for the project. The construction plan database included
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47 20 materials, but did not include cost information. To obtain cost information we used a
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49 21 second database maintained by VDOT with unit cost information. The materials listed in
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1 the stormwater control plan were linked via an item number to unit costs (including
2 labor) stored in the other database.

3 *Right of Way (ROW) Costs*

4 ROW costs can be a significant contributor to the cost of a BMP, especially in
5 urbanized areas (King and Hagan, 2011; NCHRP, 2012; Weiss et al., 2011). Because of
6 the variability in the land area requirements for each BMP and the cost of land, ROW
7 costs for BMPs are difficult to estimate (Weiss et al., 2011). In this study, the minimum
8 required ROW for each BMP was determined by measuring the BMP footprint provided
9 by construction site plans. Using the parcel size and associated cost provided by VDOT,
10 the ROW cost for each BMP was determined by multiplying the parcel cost by the
11 percentage of the parcel size that the BMP footprint occupied.

12 *Annual Operations and Maintenance (O&M) Cost*

13 Annual operations and maintenance (O&M) costs were assumed to be 1%, 4.5%,
14 and 12% of the construction cost for extended detention basins, the enhanced extended
15 detention basin, and the sand filter, respectively. These values were based on the average
16 values provided by the USEPA (USEPA, 1999). Annual O&M costs for a 20-year
17 lifetime were discounted at a rate of 3% to determine the present value of O&M at the
18 time of construction. The discount rate was selected based on the U.S. Office of
19 Management and Budget's reported 10-year real discount rate of 2.5% and 30-year real
20 discount rate of 3.2% as recommended by the Federal Highway Administration (FHWA,
21 2003). Real discount rates used by states historically have ranged from 3% to 5%
22 (FHWA, 2003).

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3 1 *Total Cost*
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5 2 The four cost components, pre-construction, construction, ROW, and O&M costs,
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8 3 were considered over the 20-year design life and then adjusted to 2014 dollars using the
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10 4 construction cost indexes from the Engineering News Record. These cost components
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12 5 were then summed to determine the total BMP cost. We used the annual inflation rates
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14 6 for each year of the period of analysis (2004 to 2014), which ranged from 4.65% to
15
16 7 2.65%.
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21 8 **Cost Effectiveness**
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23 9 The equations in this section follow English units, following the convention in the
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25 10 Virginia Stormwater Management Handbook (VADCR, 1999). For the equations in SI
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27 11 units, please see the supplementary information document provide online with this paper.
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31 12 *Per Cubic Foot of Water Quality Volume Treated*
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33 13 The BMP costs were divided by the water quality volume (WQV) treated to
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35 14 determine the BMP cost per cubic foot and for comparison to previously published BMP
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37 15 costs. Following standard practices in place when the BMPs were designed and
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39 16 constructed (VADCR, 1999), WQV was estimated as
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$$WQV = (P \times R \times A \times DV \times 43,560 \text{ ft}^2 \text{ acre}^{-1} \div 12 \text{ in ft}^{-1}) \quad (1)$$

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46 18 where
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48 19 WQV = water quality volume (ft³)
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50 20 P = precipitation depth (in) = 0.5 in,
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52 21 R = ratio of runoff to rainfall = 0.95,
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55 22 A = impervious area (acre),
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1 DV = design volume factor (extended detention basins = 2, enhanced extended
2 detention basin = 2, and sand filter = 1) (VADCR, 1999).

3 This approach for estimating WQV for a BMP using Virginia design codes has since
4 been updated (VADCR, 2011) and projects are just beginning to use the new regulations
5 due to a grandfather period. The potential impact of this change on the results of this
6 study is discussed in the Results and Discussion section.

7 *Per Pound of Phosphorus Removal*

8 For comparison to current prices of nutrient credits, the BMP total costs were
9 divided by the annual phosphorus removal to determine the BMP cost per pound of
10 annual phosphorus removal. Again following standard practices in place when the BMPs
11 were designed and constructed (VADCR, 1999), phosphorus removal was estimated
12 using the following procedure. First, the phosphorus load entering the BMP is estimated
13 as

$$14 \quad L = P \times P_j \times [0.05 + (0.009 \times I)] \times C \times A \times 2.72 \div 12 \quad (2)$$

15 where

16 L = annual phosphorus load (lb yr⁻¹),

17 P = average annual rainfall (in yr⁻¹) = 43 in yr⁻¹ for Virginia,

18 P_j = unitless correction factor for a storm with no runoff = 0.9,

19 I = percent impervious cover,

20 C = flow-weighted mean pollutant concentration (mg/L) = 0.26 mg/L,

21 A = applicable area (acre).

1 The numbers 2.72 and 12 are unit conversion factors while 0.05 and 0.009 are regression
 2 coefficients.

3 Simplifying Equation 2, the annual phosphorus load entering each BMP per acre
 4 of impervious surface is calculated as

$$L_{acre} = [0.05 + (0.009 \times 100\%)] \times 1 \text{ acre} \times 2.28 \quad (3)$$

$$= 2.17 \text{ lb acre}^{-1} \text{ yr}^{-1}$$

6 where

7 L_{acre} = annual phosphorus load from one impervious acre (lb yr^{-1}).

8 The impervious acreage treated by each BMP is converted into the annual phosphorus
 9 load entering each BMP as

$$L_{BMP} = A_{BMP} \times L_{acre} \quad (4)$$

11 where

12 L_{BMP} = phosphorus load entering the BMP (lb yr^{-1}), and

13 A_{BMP} = impervious area treated by the BMP (acre).

14 To obtain the annual phosphorus load removed by the BMP, the load entering the BMP
 15 was multiplied by the pollutant removal efficiency for that BMP provided in the Virginia
 16 Stormwater Management Handbook (VADCR, 1999) as

$$R_{BMP} = L_{BMP} \times Eff_{BMP} \quad (5)$$

18 where

19 R_{BMP} = phosphorus removal by a BMP (lb yr^{-1}),

20 L_{BMP} = phosphorus load entering the BMP (lb yr^{-1}), and

21 Eff_{BMP} = pollutant removal efficiency of the BMP.

1 **RESULTS AND DISCUSSION**

2 Results from the analysis are presented in this section using English units to be
3 consistent with related studies. Readers can find the same figures, tables, and equations
4 reported in SI units in the supplementary information document provide online with this
5 paper.

6 **BMP Cost Efficiency**

7 Table 1 presents the properties for each BMP including the estimated WQV
8 treatment and annual phosphorus removal while Table 2 presents the present costs for
9 each BMP. The costs are presented both with and without ROW costs, given the
10 variability in ROW costs. Cost efficiency is also reported by dividing the annual
11 phosphorus removal in pounds for each BMP.

12 The cost estimates for the construction and O&M components of each BMP
13 analyzed in this study were compared to cost estimates for construction and O&M
14 published in the literature using the relationship established by Weiss et al. (2011, 2007).
15 Figure 2 presents the estimated costs compared to the published costs of extended
16 detention basins. Table 3 presents the comparison for enhanced extended detention
17 basins and sand filters. The estimated costs for all BMPs were within or near the 67%
18 confidence intervals of published cost. The enhanced extended detention basin was
19 compared to the combined cost of a constructed wetland (e.g., to incorporate installation
20 of vegetation) and an extended detention basin (e.g. to incorporate excavation and
21 infrastructure) as the closest related BMP type due to the fact that there was no
22 established relationship between WQV treated and the cost of construction and O&M for

1 an enhanced extended detention basin in Weiss et al. (2011, 2007). Overall, this
2 comparison suggests that the cost estimates derived from analyzing historical records on
3 BMPs constructed by VDOT are in line with results from prior studies determining BMP
4 costs.

5 Figure 2 also highlights the variability in BMP costs with BMPs 1-4 falling near
6 the lower bound of the 67% confidence interval and BMPs 5-7 falling near the upper
7 bound of the confidence interval. Looking specifically at BMPs 3, 5, and 6 illustrates this
8 variability in cost. While each of these BMPs treat approximately the same WQV and all
9 three BMPs fall within the confidence interval reported by Weiss et al. (2011, 2007),
10 BMP 3 is significantly less expensive compared to BMPs 5 and 6. By exploring the
11 construction data for these BMPs, we found that these differences in costs were due to
12 installation of a required clay liner for BMPs 5 and 6 that was not required with BMP 3.
13 In addition, the construction cost for BMP 5 included a temporary sediment basin that
14 was not required for BMPs 3 and 6. Likewise, comparing BMPs 1 and 2, which also both
15 treated the same WQV, shows BMP 2 is about twice as expensive because it required
16 additional excavation and purchase of fill compared to BMP 1. These results are
17 important because it suggests that the lower bound of the Weiss et al. (2011, 2007)
18 confidence interval may be appropriate for VDOT BMPs when no unexpected costs or
19 complications are encountered and the upper bound may represent a price ceiling for
20 BMPs with site constraints or requiring additional features such as clay liners, purchasing
21 of fill, etc..

22 The two most expensive BMPs were the two non-extended detention basin BMPs:
23 BMP 8, a sand filter, and BMP 9, an enhanced extended detention basin (Table 3). These

1 BMPs were \$6,700 to \$14,800 more expensive per pound (\$14,771 to \$32,628 per
2 kilogram) of annual phosphorus removed compared to the more traditional extended
3 detention basins. This result is in line with past research that has shown extended
4 detention basins to be among the most cost effective BMPs when sufficient space is
5 available for constructing the BMP (Caltrans, 2004).

6 **Comparison to Nutrient Credit Prices**

7 VDOT has recently procured fixed prices for nutrient credits (expressed in 2014
8 dollars per a pound of phosphorus removed annually) in the James, Potomac, and York
9 River basins. At the time of this study, the per-pound cost for nutrient credit in the James
10 and Potomac River basins was \$10,430 and \$18,700 (per-kilogram cost was \$22,994 and
11 \$41,226), respectively. In the York River basin, costs ranged from \$17,000 to \$20,000
12 (\$37,479 to \$44,092 per kilogram) based on a sliding scale, where the price per pound
13 decreased as more nutrient credits are purchased.

14 Table 4 and Figures 3 and 4 compare the BMP cost estimates excluding and
15 including ROW to the cost of one pound of nutrient credit. BMP 7 is excluded from this
16 comparison because it would not have qualified for 100% substitution under current
17 regulatory guidelines, as explained earlier. Based on this comparison, if current
18 regulations were in place when these BMPs were constructed, purchasing nutrient credits
19 in lieu of constructing these BMPs could have resulted in a 52% savings on average
20 (ranging from 5% to 75% with a median savings of 62%) when ROW costs are included.
21 For extended detention basins, purchasing nutrient credits in lieu of constructing the
22 basins could have resulted in a 45% savings on average (ranging from 5% to 63% with a

1 median savings of 52%) when ROW costs are included. When ROW costs are excluded,
2 credit prices still offer cost savings for all but two of the BMPs: BMPs 1 and 3. Overall,
3 the average cost savings when excluding ROW costs drops to 32% (ranging from -25% to
4 65% with a median savings of 47%). For extended detention basins, the average cost
5 savings when excluding ROW costs drops to 21% (ranging from -25% to 53% with a
6 median savings of 29%). The BMP closest to current nutrient credit prices when
7 including ROW costs was BMP 3, an extended detention basin constructed in the York
8 River Basin to treat 8 impervious acres and remove 6 pounds of phosphorus annually.
9 Due to the fact that the BMP treated a large area, and because it had a relatively low pre-
10 construction and construction cost, the BMP was very cost effective. However, compared
11 to current nutrient credit prices obtained by VDOT, the total BMP cost is still 5% higher
12 than purchasing credits when including ROW cost for the BMP footprint.

13 The least cost effective BMP was an enhanced extended detention basin (BMP ID
14 9) in the Potomac River Basin. The basin was designed to treat 9.2 impervious acres
15 (39,740 m²) and remove nearly 10 pounds (4.5 kg) of phosphorus annually, so it was also
16 one of the larger BMPs analyzed. The basin was the most expensive in all four of the cost
17 components. This could be because it was the only enhanced extended detention basin
18 analyzed and because it was significantly more expensive in terms of ROW costs, which
19 were just over \$200,000 and \$138,000 more expensive than any other BMP analyzed.

20 At nutrient credit prices available to VDOT at the time of this study, purchasing
21 credits is a cost effective means for achieving compliance with stormwater quality
22 regulations compared to the total cost of BMP construction and maintenance (Table 4).
23 Given that in Virginia nutrient credits are granted in perpetuity, they become even more

1 attractive compared to the total cost of designing, constructing, operating, and
2 maintaining BMPs, which are expected to last 20 years. Assuming current pricing and
3 regulatory frameworks hold, we expect to see nutrient credit purchasing becoming a more
4 widely used practice in Virginia in coming years.

5 **Impact of Current Trends in Stormwater Management on Results**

6 This study was based on historical data and regulatory guidelines for designing
7 BMPs in place when those BMPs were constructed. The overwhelming choice for BMPs
8 used by VDOT in the past has been extended detention basins, therefore the majority of
9 the BMPs we analyzed were extended detention basins. Virginia has recently revised its
10 state stormwater regulations (Stephenson et al., 2010; VADCR, 2011). The new
11 regulations focus on updating water quality treatment sizing; updating the efficiencies of
12 select BMPs; and implementing low-impact development approaches such as vegetated
13 filter strips, grass channels, permeable pavement, infiltration practices, bioretention
14 facilities, filtering practices, constructed wetlands, retention basins, and dry/wet swales.

15 These new regulations will likely alter the way BMPs are designed in the future.
16 Water quality treatment sizing will be based on the first one inch (25.4 mm) of rainfall
17 over the entire development site, rather than the previous treatment size of the first 0.5
18 inch (12.7 mm) of runoff from only the impervious area of the site (VADCR, 2011).
19 These combined alterations to regulations may result in the need for multiple structural
20 and non-structural BMPs combined into treatment trains to achieve compliance with
21 Virginia stormwater quality regulations for runoff (Stephenson et al., 2010). Because of
22 these changes, construction of BMPs in the future may be more expensive and purchasing

1 nutrient credits may become an even more attractive option in terms of cost savings.
2 However, few projects have been constructed to date under the new regulations due to a
3 grandfathering period, so there is still uncertainty regarding how new regulatory
4 framework will impact actual BMP design, construction, and O&M costs.

5 Moving forward, it will become increasingly important to track BMP costs
6 separately from other costs within a construction project. Doing so will provide more
7 detailed, accurate, and up-to-date information that will aid in determining break-even
8 points between purchasing nutrient credits and constructing onsite BMPs. This study
9 provides further evidence of the variability in BMPs costs that are a function of the BMP
10 type as well as specific site conditions and constraints. If new regulations result in
11 changes to BMP types preferred by designers, it will be important to collect additional
12 data on these BMP costs and the specific conditions that drive their costs. While this
13 study suggests that the current credit prices procured by VDOT are an attractive option in
14 most circumstances, especially when purchase of additional ROW is required for the
15 BMP, this result was largely based on past construction data and should be periodically
16 updated to reflect future changes in BMP types, construction practices, construction
17 costs, and regulatory guidelines.

18 **Nutrient Credits within a Broader Sustainability Context**

19 Although this study suggests that nutrient credits are a cost effective alternative
20 for BMPs constructed to achieve compliance with stormwater quality regulations, the
21 overall sustainability of a nutrient credit program should be further studied.
22 Environmental challenges of nutrient credits include the uncertainty of the equivalency of

1 pollutant reduction created by a nonpoint source credit generator and potential creation of
2 localized areas of elevated impaired water quality (Fisher-Vanden and Olmstead, 2013;
3 Willamette Partnership, 2012). The uncertainty of pollutant reduction is attributed to the
4 stochastic nature of runoff from nonpoint sources, which can vary greatly spatially and
5 temporally depending on topography, soil characteristics, geology, rainfall, temperature,
6 and vegetative cover. For this reason, substitution of nutrient credits is limited spatially
7 (e.g., in Virginia, trades are limited to within an approximately 700 square mile 8-digit
8 USGS HUC) to reduce environmental risk. Further research could study if this spatial
9 restriction is sufficient. Another inherent challenge to nutrient credits for stormwater
10 quality is non-uniform mixing of a pollutant, which can lead to localized areas of
11 elevated of impaired water quality, unlike air quality trading where one ton emitted from
12 one location is more closely equivalent to one ton emitted elsewhere (Fisher-Vanden and
13 Olmstead, 2013). Trade efficiency issues may arise if impairment of the water quality is
14 non-linearly related to the pollutant concentration (e.g., an endangered species that is
15 sensitive to the pollutant). Monitoring of water quality at a local and watershed levels
16 would enable better assessment of environmental performance for sites eligible for
17 nutrient credit programs (Stavins, 2014; Faeth, 2000).

18 Social challenges of nutrient credits include the willingness of participation in
19 credit generation and public support. Agricultural farms, a potential source of nonpoint
20 credit generation, may be hesitant to engage in credit generation for a number of reasons
21 including uncertainty of cost effectiveness from the generator's perspective, concern that
22 participation may be a precursor for increased regulation, or the perception to the public
23 that generators are helping purchasers absolve their responsibility for water quality

1 management (Willamette Partnership, 2012). Further research could help quantify the
2 cost effectiveness of credit generation for the agricultural community. With an increasing
3 interest of the general public in water quality, participants of nutrient credit programs
4 could work cooperatively with the general public to address concerns and increase
5 transparency to prevent public opposition (Jarvie and Soloman, 1998).

6 **CONCLUSIONS**

7 Results of the analysis of nine BMPs found that their cost ranged from \$20,100 to
8 \$74,900 per pound (\$44,313 to \$165,126 per kilogram) of phosphorus removed. These
9 costs are highly variable both across BMP types and within a given BMP. For example,
10 while this study assumes pre-construction costs to be 32% of the construction costs, pre-
11 construction costs could actually range between 10 to 40% of construction costs. Similar
12 variability exists for other components of the total BMP cost; the values provided in this
13 study should, therefore, be interpreted in light of this variability. Extended detention
14 basins have been the dominant BMP used in the past by VDOT (92% of all BMPs
15 constructed by VDOT from 1997 to 2014 were extended detention basins) and, for this
16 reason, they were the dominant BMP type included in this study. The seven extended
17 detention basins were more cost effective than the two non-extended detention basins (a
18 sand filter and an extended detention enhanced basin) by over \$22,000 per pound
19 (\$48,502 per kilogram) of phosphorus removed when excluding ROW costs. ROW costs
20 are a major source of variability in the total cost of a BMP, as were the particular site
21 constraints or needs (e.g., additional fill, clay liners, etc.) for construction of the BMP.

1 Results of this study suggest current prices for nutrient credits available to VDOT
2 present an attractive alternative to constructing onsite BMPs, especially when additional
3 ROW must be purchased for the BMP. With the exception of two of the seven extended
4 detention basins analyzed, nutrient credit prices were less expensive than the total cost of
5 the BMP when excluding the potential cost of purchasing additional ROW for the BMP.
6 After including additional ROW for the BMP footprint, all of the nine BMPs analyzed
7 exceeded the price of nutrient credits on a per pound cost efficiency basis. This result
8 suggests that, at current prices, nutrient credits are a cost effective alternative except
9 perhaps for highly cost effective BMPs like extended detention basins with no unusual
10 site constraints and no need for additional ROW purchase.

11 Stormwater regulations in Virginia have recently changed and it is likely that
12 these changes will result in new BMP implementation strategies to meet regulatory
13 guidelines in the future. These changes in stormwater regulations follow national trends
14 and emphasize reducing the runoff volume from developed sites in addition to limiting
15 the post-construction peak discharge to pre-development conditions. It remains to be seen
16 exactly how these changes will impact BMP selection, design, and costs in the future
17 because few projects have been constructed under these new conditions. Based on this
18 and related research, it is clear that BMP costs are time dependent for a variety of reasons
19 and so it is important to periodically update BMP cost estimates.

20 While this study focused on cost, there are other important factors to consider for
21 projects that meet the regulatory criteria to allow for nutrient credit substitution. The
22 ultimate decision of whether to construct onsite BMPs or purchase credits should extend
23 beyond a simple cost analysis to also take into consideration environmental and social

1 aspects of the project. Within this broader sustainability context, it is important for future
2 research to improve understanding of the environmental equivalency of onsite pollutant
3 reduction compared to pollutant reduction through credit purchase. While this
4 relationship is uncertainty and can vary greatly across sites, new tools and approaches for
5 establishing environmental equivalency that take these factors into account will benefit
6 the overall sustainability of nutrient credit use.

7 Obtaining detailed, place-specific, and up to date information on the lifetime costs
8 of BMPs that include design, construction, and maintenance remains a very challenging
9 task. Our approach for obtaining construction cost data required careful consideration and
10 interpretation of overall site plans for construction projects to piece-out the stormwater
11 specific costs. If procedures were put in place to track costs specific for stormwater
12 management separately within a larger construction project in the future, then it would
13 greatly simplify the process that we used, and potentially result in more accurate cost
14 data. With this detailed BMP cost data more readily available in the future, decision
15 makers would be better able to produce accurate break-even points early in the
16 stormwater planning process for deciding between purchasing credits in lieu of
17 constructing onsite BMPs.

18 **ACKNOWLEDGMENTS**

19 This study was supported by funding from the Federal Highway Administration.
20 The authors thank VDOT for providing the data for this study and Roy Mills, John
21 Olenik, and Hillary Goldstein of VDOT; Doug Beisch of Stantec; and James Gillespie of

1 the Virginia Transportation Research Council for their valuable data, guidance, and
2 feedback.

3 **SUPPORTING INFORMATION**

4 Additional supporting information may be found online under the Supporting
5 Information tab for this article: a version of the Cost Effectiveness section written using
6 SI units along with figures and tables also in SI units.

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1 Table 1: BMP properties. (See Table S.1 in the supplemental document for the equivalent information in SI units.)

ID	BMP Type	4-digit HUC	Impervious Area Treated (acres)	WQV Treated (ft ³)	Annual Phosphorus Removal (lb)	Removal Efficiency
1	Extended detention basin ^a	York	2.44	8414.34	1.85	35%
2	Extended detention basin ^a	York	2.56	8828.16	1.94	35%
3	Extended detention basin ^a	York	8.01	27622.49	6.08	35%
4	Extended detention basin ^b	Potomac	4.27	14725.10	3.24	35%
5	Extended detention basin ^b	Potomac	7.33	25277.51	5.57	35%
6	Extended detention basin ^b	Potomac	7.42	25587.87	5.64	35%
7	Extended detention basin ^b	Potomac	15.15	52244.78	11.51	35%
8	Sand filter ^c	Potomac	4.40	7586.70	6.21	65%
9	Extended detention enhanced basin ^c	Potomac	9.20	31726.20	9.98	50%

BMP = best management practice; HUC = hydrologic unit code; WQV = water quality volume.

^a Functional class: rural collector rolling undivided.

^b Functional class: rural principal arterial.

^c Functional class: urban minor arterial.

1 Table 2: BMP component costs, total costs, and cost effectiveness. (See Table S.2 in the supplemental document for the equivalent
 2 information in SI units.)
 3

BMP ID	Pre- Construction	Construction	Lifetime O&M	ROW	Total		Per Pound of Annual Phosphorus Removal	
					Excluding ROW	Including ROW	Excluding ROW	Including ROW
1	\$7,487.90	\$23,399.69	\$3,481.28	\$24,081.55	\$34,368.87	\$58,450.43	\$18,545.89	\$31,540.61
2	\$15,049.60	\$47,030.01	\$6,996.88	\$35,691.84	\$69,076.49	\$104,768.33	\$35,527.32	\$53,884.30
3	\$20,083.53	\$62,761.02	\$9,337.26	\$30,077.16	\$92,181.80	\$122,258.96	\$15,152.52	\$20,096.50
4	\$15,265.14	\$47,703.55	\$7,097.08	\$35,327.13	\$70,065.77	\$105,392.89	\$21,604.80	\$32,497.93
5	\$48,580.29	\$151,813.40	\$22,586.00	\$57,992.14	\$222,979.68	\$280,971.82	\$40,052.86	\$50,469.73
6	\$46,085.87	\$144,018.34	\$21,426.29	\$62,088.79	\$211,530.50	\$273,619.28	\$37,535.42	\$48,552.88
7	\$79,023.29	\$246,947.78	\$36,739.59	\$53,814.44	\$362,710.66	\$416,525.10	\$31,522.45	\$36,199.35
8	\$29,889.55	\$93,404.84	\$166,755.37	\$49,801.21	\$290,049.76	\$339,850.97	\$46,735.48	\$54,759.91
9	\$88,069.13	\$275,216.03	\$184,253.38	\$200,549.55	\$547,538.54	\$748,088.08	\$54,852.59	\$74,943.71

4 BMP = best management practice; O&M = operation and maintenance; ROW = right-of-way

5 Note: Costs are presented in 2014 U.S. dollars.

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1 Table 3: Comparison of estimated and published costs for construction and O&M of the sand filter and enhanced extended detention
2 basin.
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ID	BMP Type	Construction + O&M Cost			
		Cost Estimate	Average	Upper 67% CI	Lower 67% CI
8	Sand filter	\$260,160.21	\$196,720.33	\$440,089.49	\$110,547.15
9	Enhanced extended detention basin	\$459,469.41	\$218,790.39	\$128,836.32	\$437,005.44

4 BMP = best management practice; O&M = operation and maintenance; CI = confidence interval,
5 Average = average published cost; Upper and Lower 67% CI = 67% confidence interval for published cost.
6 Note: Costs are presented in 2014 U.S. dollars.

1 Table 4: Potential cost savings of purchasing nutrient credit in lieu of constructing onsite BMPs. BMP 7 was excluded from the table
 2 because it would not have qualified for 100% off-site nutrient credits due to its disturbed area being greater than 10 acres (40,469
 3 square meters) and post-construction phosphorus reduction requirement being greater than 10 pounds (4.5 kilograms) per year. (See
 4 Table S.3 in the supplemental document for the equivalent information in SI units.)
 5

BMP ID	BMP Type	Total BMP Cost Per Pound of Annual Phosphorus Removal		Credit Cost Per Pound of Credit Removal ¹	Potential Cost Savings from Purchasing Credits in lieu of onsite BMP	
		Excluding ROW	Including ROW		Excluding ROW	Including ROW
1	Extended detention basin	\$18,545.89	\$31,540.61	\$20,000	-7.84%	36.59%
2	Extended detention basin	\$35,527.32	\$53,884.30	\$20,000	43.71%	62.88%
3	Extended detention basin	\$15,152.52	\$20,096.50	\$19,000	-25.39%	5.46%
4	Extended detention basin	\$21,604.80	\$32,497.93	\$18,700	13.45%	42.46%
5	Extended detention basin	\$40,052.86	\$50,469.73	\$18,700	53.31%	62.95%
6	Extended detention basin	\$37,535.42	\$48,552.88	\$18,700	50.18%	61.49%
Median	Extended detention basin	\$28,566.06	\$40,525.41	\$18,850	28.58%	51.98%
Average	Extended detention basin	\$28,069.80	\$39,506.99	\$19,183	21.24%	45.31%
8	Sand filter	\$46,735.48	\$54,759.91	\$18,700	59.99%	65.85%
9	Enhanced extended detention basin	\$54,852.59	\$74,943.71	\$18,700	65.91%	75.05%
Median	Overall	\$36,531.37	\$49,511.31	\$18,700	46.95%	62.19%
Average	Overall	\$33,750.86	\$45,843.20	\$19,063	31.67%	51.59%

¹ Current credit prices for the watershed in which the BMP is located.

BMP = best management practice; ROW = right of way.

Note: Costs are presented in 2014 U.S. dollars.

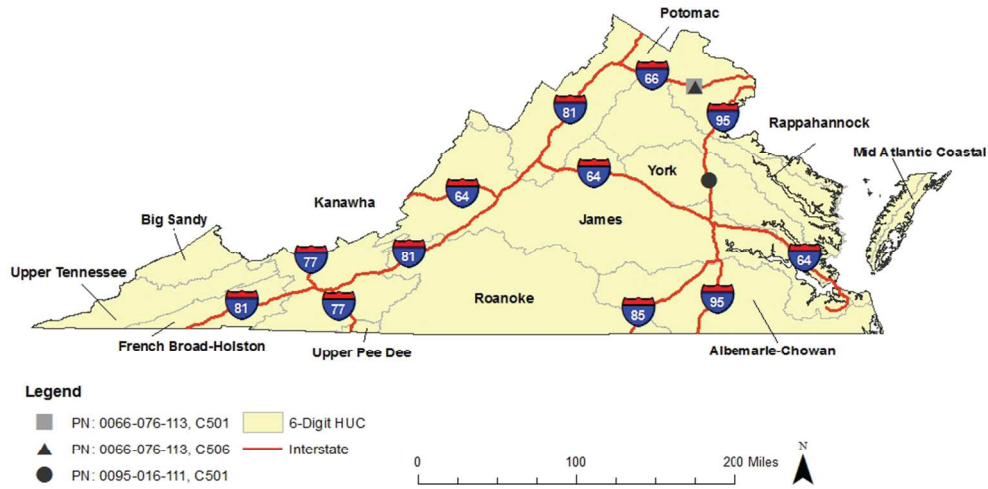
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3 1 Figure 1: Map showing Virginia's 6-digit hydrologic unit code (HUC) basins and the locations of
4 2 the three construction projects used in the cost comparison. PN = project number.
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8 3 Figure 2: Comparison of estimated and average published costs for construction and O&M of
9 4 extended detention basins. The data points represent the cost estimates, the dashed line
10 5 represents the average published cost, and the solid lines represent the 67% confidence interval
11 6 for the average published cost (Weiss et al., 2011, 2007). Circled numbers represent BMP IDs.
12 7 Costs are presented in 2014 U.S. dollars. (See Figure S.1 in the supplemental document for the
13 8 equivalent information in SI units.)
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17 9 Figure 3: Comparison of total BMP cost (excluding right of way, ROW) and nutrient credit cost.
18 10 Costs are presented in 2014 U.S. dollars. (See Figure S.2 in the supplemental document for the
19 11 equivalent information in SI units.)
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22 12 Figure 4: Comparison of total BMP cost (including right of way, ROW) and nutrient credit cost.
23 13 Costs are presented in 2014 U.S. dollars. (See Figure S.3 in the supplemental document for the
24 14 equivalent information in SI units.)
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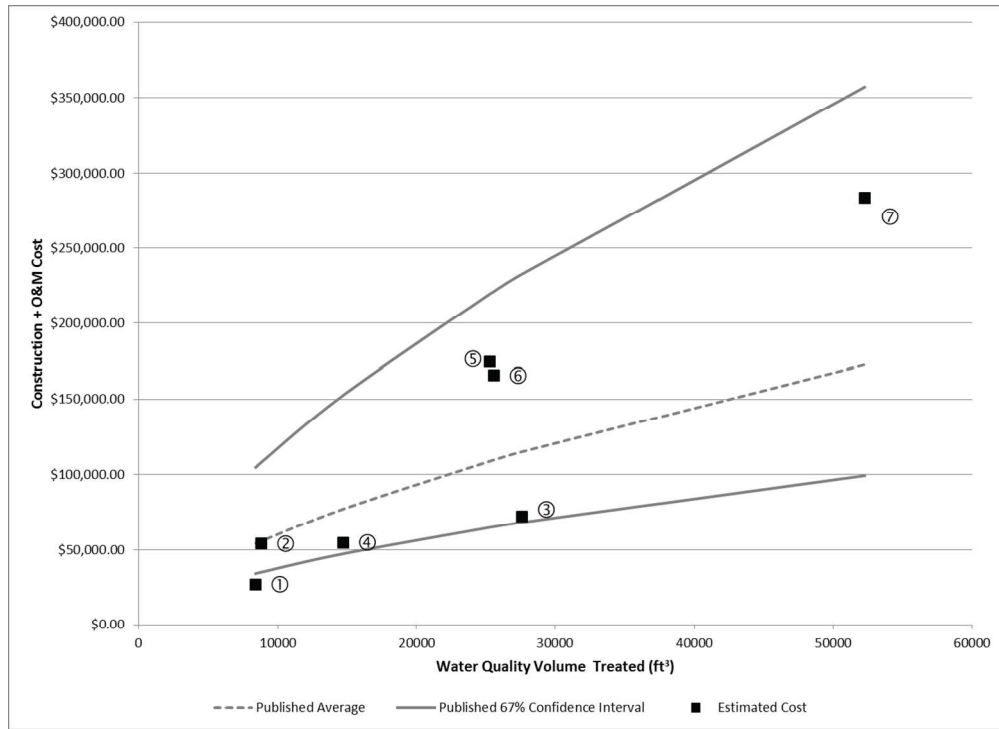


Map showing Virginia's 6-digit hydrologic unit code (HUC) basins and the locations of the three construction projects used in the cost comparison. PN = project number.

142x84mm (180 x 180 DPI)

Review

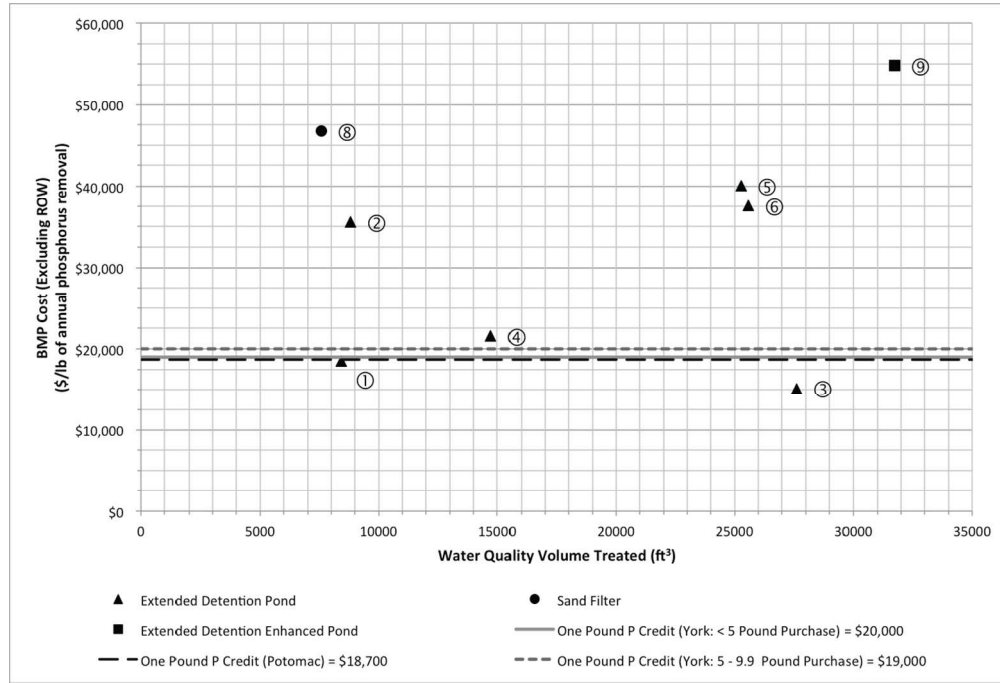
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Comparison of estimated and average published costs for construction and O&M of extended detention basins. The data points represent the cost estimates, the dashed line represents the average published cost, and the solid lines represent the 67% confidence interval for the average published cost (Weiss et al., 2011, 2007). Circled numbers represent BMP IDs. Costs are presented in 2014 U.S. dollars. (See Figure S.1 in the supplemental document for the equivalent information in SI units.)

140x101mm (259 x 259 DPI)

view



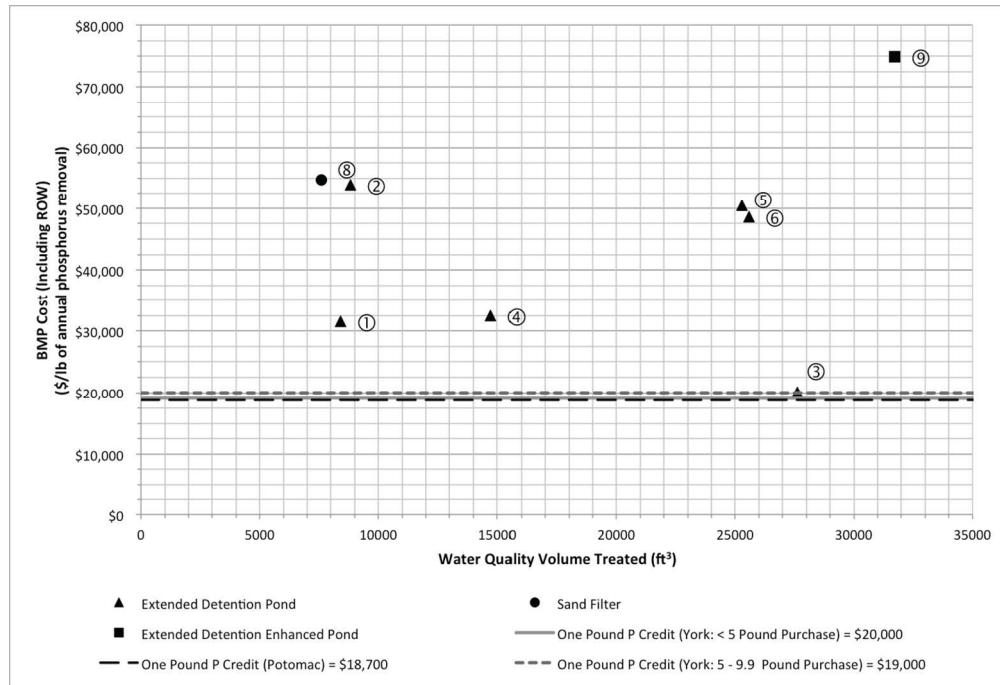
Comparison of total BMP cost (excluding right of way, ROW) and nutrient credit cost. Costs are presented in 2014 U.S. dollars. (See Figure S.2 in the supplemental document for the equivalent information in SI units.)

152x104mm (235 x 235 DPI)

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Comparison of total BMP cost (including right of way, ROW) and nutrient credit cost. Costs are presented in 2014 U.S. dollars. (See Figure S.3 in the supplemental document for the equivalent information in SI units.)

152x104mm (235 x 235 DPI)

Review